

DELEGATE REPORT SPRING ASSEMBLY MARCH 9th, 2013

Hello Area 20,

Good morning everybody. I hope to see many of you throughout the weekend. And a big THANK YOU AND CONGRATULATIONS to District 70 for a great job on this years Spring Conference. And also to District 72 for the work they did to get us together at today's Spring Assembly.

My activities since the January 26 Area Committee Meeting:
Feb. 9th, participated with others in Rockford, District 70 Forum and Website Workshop-AA and it's Future.
Feb. 15-17, Conference of Delegates Past and Present in LaPorte, Indiana.
Feb. 23, ISCYPAA Conference in Schaumburg
March 2&3, Southern Illinois Spring Conference in Fairview Heights Ill.
And was asked to Chair one of their four Forums, Safety Issues in AA.

At the General Service Conference, all second year Delegates get asked to participate in some way, I was asked to do a 5 minute presentation, Self Support--- What Does it Mean to our Fellowship? I will be submitting it to Phil for inclusion in our next Concepts Newsletter.

GSO FINANCIAL RESULTS for 2012: Gross Profit from Literature \$7,878,000.00, Contributions were \$6,565,000.00, about 5% of all contributions are made on-line, totaling \$231,000.00. With a net profit of \$161,000.00.

Since December 9, 2011, 5,118 Big Books and 4,553 12 & 12s in ebook format have been sold. In 2012- 1,738,857 book units have been sold. As you can see we are very dependant on literature sales, and nowhere near being fully self-supporting through our Groups voluntary contributions. Much work needs to be done here.

GRAPEVINE FINANCIAL RESULTS for 2012- Average Paid Circulation was 83,258, down from 2011, on-line circulation was 5,535, gross profit from sale of other publishing items was \$423,670.00. A total net profit of \$257,000.00

LAVINA FINANCIAL RESULTS for 2012- Average paid subscription was 9,157, up from 2011. Other publishing income, \$11,124.00, and a net loss of \$116,000.00

Unfortunately 2013 budgets do not look very good, GSO budgets a net loss of \$611,000.00. Some contributing factors, It costs over \$150,000.00 more to have the General Service Conference in Time Square this year as opposed to last year in Rye Brook. \$127,000.00 projected LaVina loss. Prepaid expenses for the 2015 International Convention. There will be expenses resulting with the site selection process for the 2025 International Convention. Increase in the contribution to the retirement plan, this will take up to three years to bring this status up to fully funded, per federal law. Upgrading aging computer equipment. And possible additional costs for Grapevine 12th Floor construction.

Grapevine budgets a profit of about \$12,000.00 and Lavina budgets a loss of about \$127,000.00. As of December 31, 2012 the Reserve Fund had a balance of \$15,353,752.00, and represents about 11.3 months of operating expenses.

There were three retirees this year from the General Service Office, Valerie O., Warren S, and Gayle S.R. And there are three new employees, Greg T., Clay R., and Steve

There were 1584 visitors to the General Service Office in 2012.
There were 4,756,623 visits to GSO's AA web site in 2012.

You can now submit your articles or stories to Grapevine via your phone and a 7 minute audio recording. Visit www.aagrapevine.org. and click on AUDIO GV

THANK YOU FOR THIS OPPORTUNITY

Rich

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Panel 62/Area 20
Delegate
Northern Illinois