

Motion: It is moved that translation services be included in 'allowable expenses' for Concepts primary purpose basic.

Background: At the 2018 NIA Spring Assembly a representative of the Spanish community asked that Concepts, the Area Newsletter, be translated into Spanish. The editor asked if web publishing was sufficient, as there is no way to differentiate those who need Spanish translation and those who don't on the mailing list. The representative of the Spanish community agreed web publishing would be sufficient.

Translation software has been reviewed and dismissed as an option, due to inaccuracy and reliability.

We solicited and received quotes from three professional translation companies.

- Translation Company A: \$925, 15% repetition discount applied
- Translation Company B: \$528.75, 10% discount for non-profits applied
- Translation Company C: \$600 - flat fee, regardless of word count