

September 15, 2023

2023 Fall Assembly

Delegate's Report

Thanks to everyone for being here today, especially those that might be new. This report includes updates from the General Service Office as well as updates from the Trustees committees, GSO Staff, the General Service Board, Grapevine and AAWS. I will not be reading the entire report at the assembly.

RECENT ACTIVITIES-

Since returning from this year's General Service Conference I've had the opportunity to provide post-General Service Conference reports at many districts across the Area. In addition to the Spring Area Committee meeting and Summer Assembly, I have given a report on the GSC at 5 districts and have invitations to attend Districts 41, 40 and 22 in the next month. In addition, I attended the Illinois State Conference last month and am also grateful for the opportunities I've had to speak throughout the Area at various events sharing my experiences at the General Service Conference.

Report Backs-		Upcoming Events-	
6/20/2023	D21 - Palatine - Post Conf Report Back	9/21/23	D41 – Elmhurst
7/14/2023	D43 - Zoom	9/29/23	D40 – Wheaton
7/16/2023	D12 - Waukegan - Post Conf Report Back	10/8/23	D22 – Elgin
7/20/2023	D20 - Elgin - Post Conf Report Back	10/8/23	Al-Anon Conference
7/23/2023	D10 - Grayslake Post Conf. Report Back	11/4/23	BBC
Other Activities		11/17-11/19	East Central Regional Forum
8/16/23	Q3 Conference Members Call		
8/18-8/20	Illinois State Conference		
8/23-8/24	Indianapolis – 2035 Intln Cnvntn Bid		
9/11/23	Conference Finance Cmte Call		

Q3 Conference Members Call-

Per a conference advisory action at last year's conference all members of the General Service Conference are now meeting two additional times during the year for sharing sessions. The first of these sessions was held last month and was really an experiment in deciding what topics would be discussed and how the format of the meeting would be arranged. This call resulted in many of the Trustees giving short committee reports on their recent activities with little actual time left for Delegate sharing. This feedback has been received by the Trustees committee and future scheduled calls are being

formatted to allow much more time for Delegate sharing. Items of note that were discussed in this call included-

- Request to extend September 15th PAI deadline (denied)
- Update on Plain and Simple Big Book Project
- Financials
- Grapevine app release (Print vs. Complete vs. digital subscriptions)
- GSO staff rotation is 9/15/23.
- Plans for GSB & GSC inventories.
- 74th GSC Delegate fees projected at \$10,288.
- Google ads has dropped us.
- International Convention discussions
- Final year of EDW
- Translated background expected to be on dashboard by Feb16th-23rd.

INTERNATIONAL CONVENTION BID IN INDIANAPOLIS FOR 2035

A call to participate in this event was sent out to all Delegates in our region. I was among 7 Delegate that made the trip (at our own cost) to Indianapolis to help show support for Indianapolis's bid to host the 2035 International convention. The Indianapolis visitors bureau in conjunction with Area 23 put on a very impressive "bid" to the host committee who was visiting from New York. You'll be happy to know that our region and our Area was represented very well. Delegates from 4 of the 5 states in our region were present to help at the opening and closing ceremonies, where the mayor of Indianapolis also spoke.

FINAL CONFERENCE REPORT

Printed copies of the Final Report are available today! Please take what you need but be considerate to that all who want them have an opportunity. Anonymity protected digital version are also available on the AA website. DCM's, please distribute the links I've previously sent out to your GSR's.

TRUSTEES COMMITTEES & STAFF REPORTS

The most recent Trustee's report from our East Central Regional Trustee was sent out last month. I have added that complete 35-page report as an attachment in the email that contains this report.

FINANCE

Financial Reporting Summary Points – As of June 30, 2023 A.A.W.S. Actual through June 30

- Contributions: \$4.84 million (102% of budget)
 - o \$172,538 less than 2022

- Literature Sales: \$ 7.8 million (108% of budget)
 - o \$2.11 million more than 2022
- Literature Margin: \$4.08 million
 - o \$1.33 million more than 2022
- Overall Expenses: \$8.9 million (101% of budget)
 - \$1.34 million more than 2022 – This variance is driven by:
 - o \$430k Payroll and Benefits – Annual increases in salary and benefits costs and fewer vacant positions than in 2022
 - o Remainder is primarily related to travel and meetings – First timing, we have been required to pay hotel and other costs faster than in other years, and costs for Conference and Jan Board weekend (food, A/V) were over budget.
- Prudent Reserve: \$12.52 million. Approx 7.11 months.

A.A.W.S Operating 2023 Budget (Full Year):

- Gross Profit on Publishing: \$7.9
- Contributions: \$10.5

Total Revenue - \$18.8 (includes delegate fees for conference and misc.) – 18.8 million.

- Total Operating Expenses: \$18.2(includes non-cash depreciation of \$1.2 million)

Total Non-Operating Expenses (Primarily LaViña support): \$803k

Total Budgeted Deficit (Note Budgeted Cash Flow is Positive): (\$183k)

Operating Cash: As of July 17, operating cash on hand is \$528,108 which represents 0.37 months (between one and two weeks) of 2023 budget operating expenses. Projected cash flow for the remainder of 2023 is positive based on the timing of revenues and expenses (the single largest non-payroll expense, Conference, results in negative cash flow for the first half of the year)

Board Treasurer: “Our current cash challenge is due to a residual effect of 2022 activity and delayed collection of accounts receivable owed to us. In an effort to manage cashflow, we have deferred and prioritized payments. This has resulted in increased past-due balances owing to our vendors, especially literature printers, our landlord, and our warehouses. Meanwhile, the office has implemented deferrals of expenditures where possible and is developing a plan for improved management of accounts receivable.

To partially offset additions to expenses since the original budget, several projects and some literature printings have been deferred to 2024. Projects deferred in reforecast 3.0

are: Digital Production - Access to AA – ASL, Technology Review, Digital Publication Platform (capital project)."

A.A. Grapevine (YTD):

· Net Profit on Subscriptions: \$303k vs YTD budget \$271

Net Profit on Other Items: \$245k versus budget of \$345k (this is due to lower volume of gross sales (\$379k versus budget of \$506k)

- Expenses: \$896k versus budget of \$930k
- Net Income: (\$343k) versus budget of (\$310)
- LaViña net is (\$353k) versus budget of (\$334)

The bottom line is that we are facing some stressing financial times, due in large part to the need to prepay several upcoming hotel expenses in full. The projection for the end of the year is good as contributions and literature sales usually pick up in the second half of the year. The GSB is grateful to the fellowship for all of it's support during this time and asks that where possible, excess funds being accumulated over prudent reserve be forwarded to the GSB as able.

Delegate Reimbursements- (Total YTD \$2696.26)

I have submitted (2) reimbursement requests year to date which are included as attachments in this report.

- The first request was for all year-to-date expenses in the amount of \$2598.92 but 2 items were rejected. One item was a request for reimbursement of \$173.59 for printing costs incurred for my presentations at CDPP, and the other was for a hotel night request at the GSC in the amount of \$269 (because I did not have prior assembly approval to request this.) Therefore, I was reimbursed **\$2156.33**.
- I also submitted an addition reimbursement request for activities in August and September (which included ISC expenses) in the amount of **\$539.93**.

Thank you for the opportunity to serve, and good luck and thank you to all of our upcoming Panel 74 trusted servants!!

Respectfully submitted-

Chris D.
Delegate Panel 72/Area 20

NIA Reimbursement Request - Panel 73

Receipts are required, pdf format is preferred. Do not use this form after 12/31/2023

REQUESTER:

Name: Chris DeGrane
Address: 834 Coronado Court
 Elgin, IL. 60123
Phone: 847-997-2102
Email: nia20del@gmail.com

Request date: 8/13/2023

Service Position: Area Delegate

CHECK TO BE MAILED TO:

Name: Chris DeGrane
Address: 834 Coronado Court
 Elgin, IL. 60123
Phone: 847-997-2102
Email: nia20del@gmail.com

ACTIVITY OR EVENT:

Date of activity or event: - YTD Expenses

Name of activity or event:

Date of Expense	Primary Purpose Activity #.*	Description of Expense	# of Miles **	Qty	Cost each	Subtotal
		CONFERENCE ATTENDANCE			\$ -	\$ -
		CDPP (2/10-2/13)			\$ -	\$ -
2/11/2022		Registration - Banquet		1	\$ 80.00	\$ 80.00
		Mileage - Columbus Ohio (394 miles - see mileage tab)	788		\$ 0.655	\$ 516.14
2/11/2022		Hotel - Columbus, OH.		2	\$ 101.64	\$ 203.29
2/10/2023		Printing (1 chaired Mock Conference Printed Materials)		1	\$ 173.59	\$ -
2/10/2023		Printing (Various Area 20 announcement flyers)		1	\$ 24.39	\$ 24.39
		CDPP CONFERENCE TOTAL			\$ -	\$ 823.82
		NIA SPRING CONFERENCE/ASSEMBLY (3/10 - 3/12)				
1/22/2023		Registration		1	\$ (100.22)	\$ 100.21
		Mileage - Schaumburg (Mileage tab)	43.8		\$ 0.655	\$ 28.69
3/12/2023		Hotel		2	\$ 136.85	\$ 273.70
3/13/2023		Printing		1	\$ 31.98	\$ 31.98
		Meals			\$ -	\$ -
		NIA SPRING CONFERENCE TOTAL			\$ -	\$ 434.58
		GENERAL SERVICE CONFERENCE				
4/21/2023		Metro Card for transportation		1	\$ 34.00	\$ 34.00
4/21/2023		United in flight wifi - (Preparing for Conf)		1	\$ 8.00	\$ 8.00
4/24/2023		Ice Cream Nite (our expense)		1	\$ 17.71	\$ 17.71
4/24/2023		Pasta Dinner (1-day) (desert-coffee & Tip) (NY, it's expensive!)		1	\$ 82.27	\$ 82.27
4/21/2023		Hotel (Friday Night Only to attend 1728 Meeting - Remote Communities Mtg - Delegates Only Meeting on Saturday)		1	\$ 269.00	\$ -
		GENERAL SERVICE CONFERENCE TOTAL				\$ 141.98
		EAST CENTRAL REGIONAL CONFERENCE (6/22 - 6/24)				
6/20/2023		Registration - Banquet		1	\$ 93.78	\$ 93.78
6/22/2023		Hotel - South Bend IN. (Why 3 nights?) Only claiming (2)		2	\$ 117.90	\$ 235.80
		Mileage - Mileage Tab	258		\$ 0.655	\$ 168.99
		Meals			\$ -	\$ -
		EAST CENTRAL REGIONAL CONFERENCE TOTAL				\$ 498.57
		ILLINOIS STATE CONFERENCE				
		ILLINOIS STATE CONFERENCE TOTAL				\$ -
		CONFERENCE ATTENDANCE TOTALS				\$ 1,898.95
		AREA SERVICE MEETINGS				
1/21/23		Winter Cmte Mtg - LaFox	20.8		\$ 0.655	\$ 13.62
4/1/2023		PGSCW Workshop - McHenry	46		\$ 0.655	\$ 30.13
3/31/2023		Printing - OfficeMax - Elgin		1	\$ 24.91	\$ 24.91

Denied

Denied

5/20/2023	Spring Cmte Mtg - Lafox	20.8		\$	0.655	\$	13.62
5/20/2023	Printing - OfficeMax - Elgin		1	\$	24.71	\$	24.71
6/20/2023	Summer Assy - LaFox	20.8		\$	0.655	\$	13.62
8/5/2023	Summer Cmte Mtg - LaFox	20.8		\$	0.655	\$	13.62
	Printing - OfficeMax - Elgin		1	\$	22.26	\$	22.26
	AREA SERVICE MEETINGS TOTALS					\$	156.51
	GENERAL SERVICE CONFERENCE DISTRICT VISITS						
6/20/2023	D21 - Palatine - Post Conf Report Back	36		\$	0.655	\$	23.58
7/14/2023	D43 - Zoom					\$	-
7/16/2023	D12 - Waukegan - Post Conf Report Back	108		\$	0.655	\$	70.74
7/20/2023	D20 - Elgin - Post Conf Report Back	10		\$	0.655	\$	6.55
	GENERAL SERVICE CONFERENCE DISTRICT VISITS TOTAL					\$	100.87
				\$	-	\$	-

Mail to: Northern Illinois Area, Ltd.
P.O. Box 808
Streamwood, IL 60107-2971

Email to: treasurer@aa-nia.org

* Primary Purpose Activity Number can be found on the aa-nia.org website

Subtotal: \$ 2,156.33
Less NIA Contribution: \$ -
Less 7th Tradition: \$ -
Other: \$ -
Total Requested: \$ 2,156.33

** Current Mileage Reimbursement = \$0.665 per mile

	ILLINOIS STATE CONFERENCE						
	ILLINOIS STATE CONFERENCE TOTAL					\$	-
8/20/2023	Registration		1	\$	41.76	\$	41.76
	Banquet		1	\$	50.00	\$	50.00
	Mileage - Schaumburg (Mileage tab)	43.8		\$	0.655	\$	28.69
8/20/2023	Hotel		2	\$	139.53	\$	279.06
	Meals			\$	-	\$	-
	ILLINOIS STATE CONFERENCE TOTAL					\$	399.51
	GENERAL SERVICE CONFERENCE DISTRICT VISITS						
8/26/2023	D10 - Grayslake Post Conf. Report Back	77		\$	0.655	\$	50.44
	WORKSHOP PARTICIPIATION						
8/26/2023	D40 - West Chicago - Service Workshop	62		\$	0.655	\$	40.61
8/26/2023	D23 - Bartlett - Service Workshop	20.6		\$	0.655	\$	13.49
	AREA SERVICE MEETINGS						
8/5/2023	Summer Cmte Mtg - LaFox	20.8		\$	0.655	\$	13.62
8/5/2023	Printing - OfficeMax - Elgin		1	\$	22.26	\$	22.26
				\$	-	\$	-

Mail to: Northern Illinois Area, Ltd.
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Subtotal: \$ 539.93
Less NIA Contribution: \$ -
Less 7th Tradition: \$ -
Other: \$ -
Total Requested: \$ 539.93

Grand Total

\$ 2,696.26